



Flexible Solutions for a Changing Environment

Steelcase Financial Services Inc. is a wholly owned subsidiary of Steelcase Inc. We offer a full range of financing options that help create an inspiring workspace that provides maximum flexibility for today's changing needs. Steelcase is proud of its long history of commitment to building and preserving long-term relationships with our customers.

Steelcase Inc. is authorized to provide leasing options in our current GSA **Federal Supply Schedule GS-28F-8021H**. In addition, the National Furniture Center has negotiated Special Provisions for Leasing to provide flexible lease options for Government furniture acquisitions, including:

- Lease with Option to Purchase (LWOP)
- Lease to Ownership Plan (LTOP)

Lease terms include:

- 12 Months
- 24 Months
- 36 Months
- 60 Months
- 84 Months

Federal Acquisition Regulation (FAR) 7.4 – Equipment Lease or Purchase outlines parameters under which the Government can choose a lease option. Subpart 7.4 (b) (1) states:

“The lease method is appropriate if it is to the government’s advantage under the circumstances.

The lease method may also serve as an interim measure when the circumstances –

- i) Require immediate use of equipment to meet program or system goal; but
- ii) Do not currently support acquisition by purchase.”

Leasing offers an economic alternative to paying cash. Leasing allows the Government to pay for the use of the workplace furniture over the project life, which preserves precious capital budget dollars for expenditures that may not qualify for lease treatment.

Please call us for assistance in structuring a lease that fits your needs.

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FINANCIAL SERVICES